

Consider the Total Savings of RELOC® Ownership

RELOC® modular wiring systems offer the lowest total installed cost over any traditional wiring method. With plug-in connections that easily snap together, the electrical wiring system can be quickly installed and moved as needs change.

Using RELOC® products reduces the cost of ownership in the following ways:

1 Initial Installation

RELOC® enables better project and labor management by reducing labor up to 70% versus traditional wiring methods. The result is a significantly reduced installed cost.

2 Annual Tax Burden

RELOC® is portable and may qualify for personal property and be depreciated over seven years instead of straight-line depreciation methods over 40 years typically used for real property. The result is large tax savings in the first seven years of ownership.

3 Every Remodel, Move, Add or Change

Today's rapidly changing business environment is requiring buildings to be reconfigured for use at an unparalleled pace. Changes to traditional wiring are time consuming, costly and wasteful. RELOC® offers complete flexibility and can be easily moved or changed to meet the changing requirements of the building occupants at a significantly reduced cost.

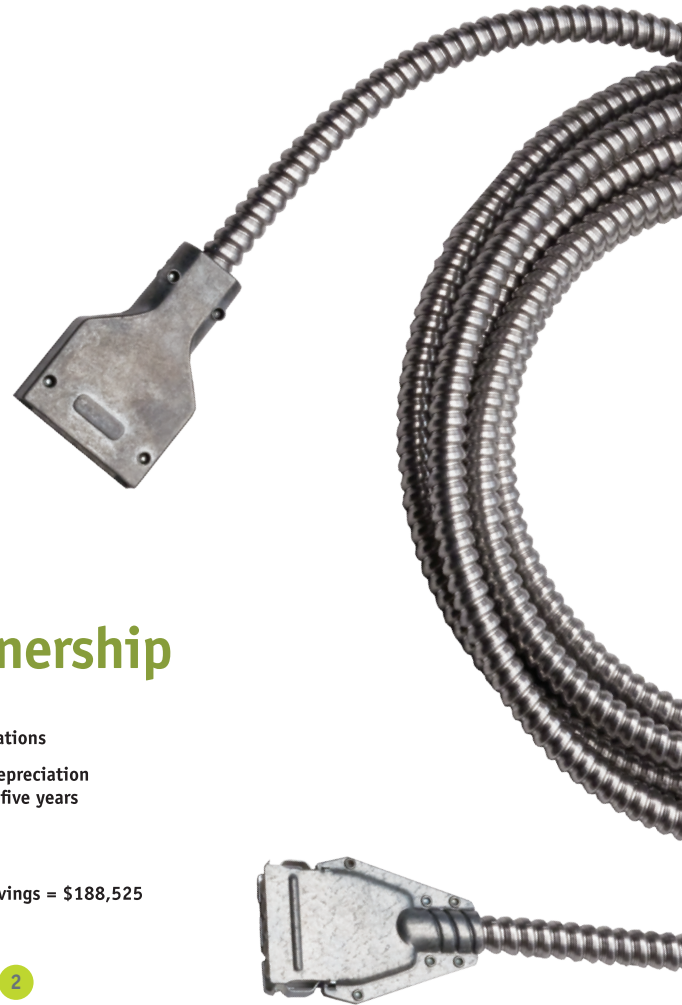
A Sustainable Solution

RELOC® modular products are a greener solution than traditional wiring, minimizing construction waste while maximizing productivity and reusability.

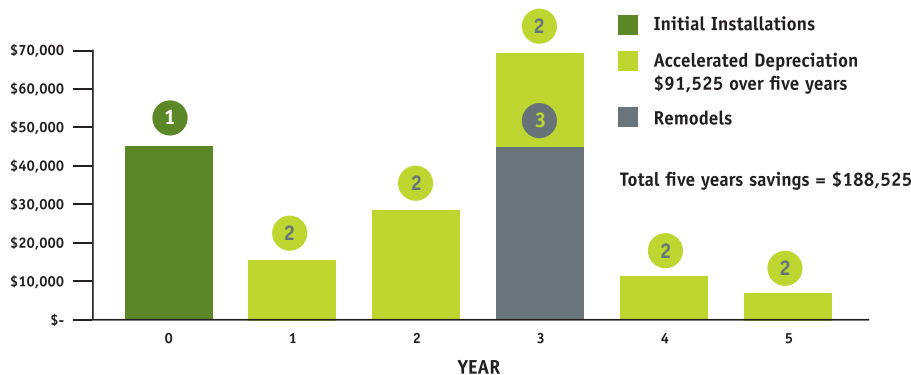
What Customers are Saying...

"Today, labor is a rising cost of construction. Everyone knows that RELOC® wiring cuts labor costs in the original installation, but one of the biggest advantages is that it continues to significantly save the customer during remodeling retrofits and resets. RELOC® wiring is REUSABLE when conventional wiring methods will be part of the demolition process."

Brett Cothren
MECI & Associates, Inc.



The Total Savings of RELOC® Ownership



Graph above is a summary of money saved over five years. See reverse for full details.

Cost Effective Solution

Potential Tax Savings

- In accordance with IRS Tax Codes, RELOC® is portable and may be designated as “Tangible Personal Property” instead of “Real Property.” Real property is typically depreciated on a straight-line method over 40 years. Personal property qualifies for accelerated depreciation over seven years resulting in significant tax savings.
- Classification of Personal Property in each case is a factual determination – please consult your tax advisor for assistance.
- RELOC® can be easily relocated without damage to the structure or those items being moved and can meet other criteria established to qualify as personal property.

	Pipe and Wire Electrical						
	Year	0	1	2	3	4	5
Pipe and Wire Electrical		1 Initial Install			3 Remodel		
	Materials	\$67,500			\$20,000		
	Labor	\$120,000			\$40,000		
	Total Installed Cost	\$187,500			\$60,000		
Straight-Line Depreciation (5 of 40 years)							
Value of Lighting Fixtures	\$240,000						
Wiring Depreciation (\$187,500)		\$4,614	\$4,808	\$4,808	\$4,808	\$4,808	
Lighting Depreciation (\$240,000)		\$5,906	\$6,154	\$6,154	\$6,154	\$6,154	\$6,154
Total Depreciation		2 \$10,520	\$10,962	\$10,962	\$10,962	\$10,962	\$10,962
Tax Savings @ 38%		\$3,998	\$4,165	\$4,165	\$4,165	\$4,165	\$4,165

	RELOC						
	Year	0	1	2	3	4	5
RELOC Wiring		1 Initial Install			3 Remodel		
	Materials	\$110,000			\$500		
	Labor	\$30,000			\$10,000		
	Total Installed Cost	\$140,000			\$10,500		
Installation Savings		\$47,500			\$49,500		
% Savings		25%			83%		
Accelerated Depreciation (5 of 7 years)							
Value of Lighting Fixtures	\$240,000						
Wiring Depreciation (\$140,000)		\$20,006	\$34,286	\$24,486	\$17,486	\$12,502	
Lighting Depreciation (\$240,000)		\$34,296	\$58,776	\$41,976	\$29,976	\$21,432	
Total Depreciation		2 \$54,302	\$93,062	\$66,462	\$47,462	\$33,934	
Tax Savings @ 38%		\$20,635	\$35,364	\$25,256	\$18,036	\$12,895	

Total RELOC Savings	Year	0	1	2	3	4	5	Total
	RELOC Additional Tax Savings			\$16,637	\$31,198	\$21,090	\$13,870	\$8,730
% Savings			416%	749%	506%	333%	210%	
RELOC Total Savings		\$47,500	\$16,637	\$31,198	\$70,590	\$13,870	\$8,730	\$188,525

1. Initial installation savings are based on a warehouse project with 1,200 lighting fixtures on 25' centers, labor cost of \$50/hr., two-man hours per fixture for pipe and wire, and 30 minutes for RELOC®.
2. Remodel in year three is based on scrapping most of the pipe and wire and starting over, while RELOC® is 100% reusable with little additional material required.
3. Straight-line depreciation for real-property is over 40 years at 2.564% year 2-39. Year one and 40 have different rates based on the number of months in service. Accelerated depreciation is 14.29%, 24.49%, 17.49%, 12.49% and 8.93% in years one-five respectively based on IRS tables for a seven year asset. All savings are based on 38% tax rate and accelerated depreciation for both the value of the lighting and wiring.